



Gerald Lilian Appointments

FEBRUARY 2025

Selected Management & Executive Candidates Interviewed during the last Several Months

CA (SA) – SENIOR FINANCIAL EXECUTIVE with COMMERCIAL BACKGROUND	GLA 001
White Male. Articled with Ernst & Young in late 90's, candidate quickly proved himself and by the age of 30 was already promoted to Divisional Financial Director of a large listed Group and two years later was appointed as their Financial Executive. After six years with the Group, he joined a diverse group of Companies, initially as CFO where his position focused at a functional level for five years. Thereafter, after a merger where the Group turnover in 2011 became R1 billion, he initially integrated the two Groups and his focus was now on both the commercial and financial areas of the business. This applicant is confident, assertive, resilient, achievement driven and a quick thinker with the capacity to make tough decisions when needed.	
CA (SA) – FINANCIAL DIRECTOR and/or COMMERCIAL DIRECTOR	GLA 002
Indian Male. Articled with KPMG between January 2007 and December 2009 and thereafter entered commercial sector in a contract role. He then joined a multinational that sold and distributed their industrial products nationwide. He was their Financial Manager and involved in all aspects of this management function including implementing their new ERP package and transfer pricing system. He also changed the banking platform and successfully managed the SOX process. Currently he is a CFO and together with the CEO runs this business and oversees Finance, IT, Supply Chain & Procurement, Warehouse and Sales & Marketing.	
CA (SA) / MASTERS in FINANCE – FINANCIAL DIRECTOR	GLA 003
Black Male. Candidate completed Articles with PWC in early 2000's and then became Financial Manager of a listed Mining Group in Group Services. He subsequently joined a US multinational FMCG Group as the Financial Manager, gaining broad based financial experience in this niche sector especially reporting internationally to the New York Corporate Office and received an award for this. He returned to the manufacturing sector as Divisional Financial Executive and is currently Financial Director for a largish Mining Company. There are a number of highlights in his CV including changing management reporting focus, creating strategies to drive production output, preparing a strategic board document and driving cost cutting exercises.	
CA (SA) – FINANCIAL (COMMERCIAL) DIRECTOR (INDUSTRIAL SECTOR)	GLA 004
White Male. Articled in late 90's with PWC and moved into industrial sector as Financial Manager. Due to his business acumen, he was promoted to Business Controller and then Commercial Manager. After 9 successful years with this multinational group, candidate subsequently became a Financial Director of a billion-rand manufacturing group where, inter alia, he 'modernised' the financial department including implementing an ERP package together with its manufacturing module including BOM's. He is high energy, driven, 'hands on' and a real doer.	
CA (SA) / MBA – GROUP CFO / CFO or GENERAL MANAGEMENT	GLA 005
White Male. A seasoned professional and executive whose career has spanned financial management, financial directorships, general management and currently being CEO in the trading, industrial and mining sectors. He has gained industry experience within the local and southern African region for unlisted and listed organisations and is well rounded in operations, finance and executive management. This candidate is dedicated, loyal and experienced in start-up operations as well as established Companies. He has excellent inter-personal and communication skills, dedication and enthusiasm as well as being hands-on.	
CA (SA) / MBA – FINANCIAL DIRECTOR / COMMERCIAL DIRECTOR	GLA 006
White Female. This candidate is a highly qualified, results-driven individual offering 12+ years of finance, strategy, analytical, commercial & project management experience. Furthermore, she offers extensive experience as a specialised Business Consultant. She possesses a strong sense of business and a wealth of subject matter experience in areas of business that is extensive and includes: general management, risk management, corporate finance, finance controllership, strategy development, change management, business optimisation and skills development. She also has concluded diverse due diligence investigations and has negotiated contracts with Distribution Partners. She has a resilient personality, is assertive, extrovert and entrepreneurial.	
CA (SA) – FINANCIAL DIRECTOR	GLA 007
Indian Male. This candidate completed Articles and left the profession in the late 90's and immediately joined financial services sector in investment banking for 13 years. He gained a comprehensive understanding of capital markets and financial services industry generally. He was then invited to become the CFO of an international investment bank where he was employed for 4 years. The opportunity arose to become the Group CFO and Executive Director of a diversified financial services group which consisted of several Divisions including lending, acquiring debt businesses, cellular business and insurance. He is an astute businessman who enjoys leading a team, is collaborative, empowering, persuasive and goal driven.	
CA (SA) – FINANCIAL DIRECTOR	GLA 008
White Male. Articled mid-late 90's, candidate's career developed via a classic financial management route – initially into internal auditing where he was promoted to Head of Internal Auditing in a multinational group. Next position was as a Statutory Accountant & Financial Manager at a JSE listed mining group. He continued climbing the corporate ladder and was appointed as an International Group Financial Controller reporting to a local Managing Director and Group Financial Director in the UK. He was instrumental in starting up this Company in SA and the entire financial department and the accounting systems. His most recent permanent position was as Group Financial Director for an importer that had 6 Branches nationally. During his tenure, he drove the opening up of Companies in Mozambique and Zambia. Together with the MD, they drove the growth of the business until it was acquired by a Swedish group.	
CA (SA) – FINANCIAL DIRECTOR (based DURBAN)	GLA 009
Indian Male. Candidate completed Articles in 2014 and after 1½ years further experience in the profession, joined an Australian multinational as the Group Financial Controller for EMEA Region. After learning all the fundamentals of financial and management reporting both locally and to overseas regions, he joined a manufacturing concern as Financial Manager and 2IC to the Managing Director. In this regional financial management role, he would often manage the Plant when the Managing Director was away. In his management position, the candidate partners with various stakeholders in the business including Supply Chain & Planning, Engineering & Maintenance Teams and Operations. He is very computer literate including SAP, JD Edwards, Hyperion for Reporting, QlikView and Power BI.	
CA (SA) / MBA – FINANCIAL DIRECTOR	GLA 010
White Male. This applicant is an experienced Financial Director who has over 25 years professional working experience with a solid track record in the executive management of various businesses which include: Information Technology, Private Aviation, Commodities Trading and Industrial Product Distribution. He is recognised as being able to make an immediate positive impact and is skilled in cost calibration, business turnaround, negotiation, strategic planning, merger & acquisition as well as integration. He brings broad experience across leadership and cross-functional team building in both local and international environments.	
CA (SA) – GROUP FINANCIAL MANAGER or CONTROLLER (HEAD OFFICE)	GLA 011
White Male. Completed Articles early 2000's and joined listed Group where he has held several positions over a 10 year period including group roles. Current and past duties have included strategic matters, group statutory reporting including consolidations, tax, reporting packs, company secretarial, acting as transfer secretary, forming of audit & risk committees, group restructuring, JSE compliance, group insurance and treasury plus much more! Candidate can best be described as a problem solver, open & down to earth, warm & friendly disposition, very educated and loyal.	
CA (SA) – INTERNATIONAL AUDIT EXECUTIVE	GLA 012
White Male. Career Internal Auditor in that immediately after completing Articles, he commenced his internal audit career as Senior Internal Auditor and Risk Manager. With this group, he wrote a paper on the requirements of King III and IFRS 8 as well as redesigning the Group's Corporate Audit Methodology. He progressed up the corporate ladder and was eventually appointed Acting Head of Group Internal Audit. In his current position, he has reached the pinnacle of his designation as he heads up the Group's entire audit function noting that he built an Internal Audit Department and wrote all the required manuals. Candidate's career has now plateaued and is now seeking a new challenge.	
CA (SA) – FINANCIAL MANAGER	GLA 013
Black Female. Candidate did Articles at Deloitte for 3 years in mid 2000's. She subsequently joined a Financial Institution as a Corporate & Management Accountant where she solidified her accounting experience as well as analytical prowess and where did ad hoc work for the CEO and Head of Finance. Her next career growth position was in a US multinational that had a relatively small operation in SA which broadened her experience including US GAAP reporting, SOX, monthly packs, leading a finance team and providing financial guidance. This candidate is self-driven, highly articulate and takes pride in her work.	
CA (SA) – CORPORATE FINANCIAL MANAGER or Similar	GLA 014
Black Female. Candidate completed Articles at KPMG in 2017 and then joined large JSE listed Group as a Senior Accountant specialising in Financial Reporting. She has reported for the ultimate Holding Company, the Trust, Finance Company and Treasury Entity. Her computer skills include HFM, Power BI, TM1 and MS Suite. Her competencies include inter-personal skills, time management, ability to work under pressure, report writing and technical accounting including IFRS. She is also an excellent communicator.	

B COMM/CiMA/M Sc (STRATEGIC BUSINESS MANAGEMENT) – CFO / FIN EXECUTIVE (MANUFACTURING SECTOR)	GLA 015
Indian Male. Candidate's career spans the industrial environment for both local JSE Groups, Multinationals and Privately Owned Companies. Coupled with his many qualifications and experience gained in 'hands-on' roles, he can offer a plethora of experience and know-how across the spectrum of a manufacturing business. This, inter alia, includes being an advanced user in a multiple number of ERP Systems like SAP, SysPro, JD Edwards as well as being an advanced user of Excel. He has strategic vision, supply chain management expertise, understanding of treasury and forex, factory costing dexterity including using standard costing and manufacturing software, detailing financial & manufacturing analyses spreadsheets, reporting locally and overseas as well as directly to Shareholders.	
CIS / CiMA – MANAGEMENT ACCOUNTANT	GLA 016
Indian Male. This mature candidate is a Management Accountant specialist who has diverse experience in various industries including in the manufacturing sector. His professional skills include financial & management accounting, corporate financial due diligence, forecasting & budgeting, financial modelling, import & standard costing, project management, risk management, inventory management and Bill of Materials. He is highly computer literate including using Hyperion, NaVision, Great Plains, SysPro, Pastel, SAP CaseWare, advanced Excel and Power BI. Candidate can be described as positive, enthusiastic, solution driven and very hardworking.	
NATIONAL DIPLOMA: ACCOUNTING/B TECH: COST & MANAGEMENT ACCOUNTING – FACTORY COST ACCOUNTANT	GLA 017
Black Male. A candidate with a very stable CV who commenced with his current employer (in the manufacturing sector) as a Cost Accountant / Inventory Controller in 2012 and was then promoted to Costing Manager in 2019. He is responsible for controlling a materials handling systems, stores management, developing and controlling an efficient costing system for raw materials, Work-In-Progress and finished goods (Job Costing), managing stocktakes and year-end stock audit plus daily Production Reports. He has a diverse working structure as he works closely with Warehouse Supervisors, Production Manager, Planning Team, Project Managers, Creditors and Sales Department. After 12 successful years with the same Company, he is seeking his next career growth opportunity.	
B COMPT / CTA – FINANCIAL MANAGER (CONSTRUCTION SECTOR)	GLA 018
White Female. A highly computer literate candidate including SysPro, JobSys (Project Based Software), Sage X3, Hyperion (for Reporting) and SAP. She has developed and implemented a project system, implemented BEE and job gradings / job titles and employee contracts as well as an internal audit department. In her earlier career she has been both Financial Manager and Human Resources Manager at smaller construction businesses and more recently has been the Accountant for the Construction Division of a large diverse industrial group. In this role, her duties were the full operational management of a Finance Department. She has a strong and assertive personality, enjoys being stretched and working in a demanding business.	
B. COMM. INTERNAL AUDITING & HONS INTERNAL AUDITING – SENIOR INTERNAL AUDITOR	GLA 019
Black Female. After a number of years in one of the large International Auditing Firms as Internal Auditor where this candidate crafted her skills in a diverse portfolio of clients, she entered the commercial sector. In her current role in an in-house Internal Audit function, she has gained vast experience, knowledge and understanding in the internal audit function and in this sector. She is now seeking an opportunity to further her skills in a different sector.	
BACHELOR IN BUSINESS ADMINISTRATION / MBA – CFO / FINANCIAL DIRECTOR / BUSINESS CONTROLLER	GLA 020
Black Male. Candidate gained his accounting and business controlling experience from a Swedish multinational where he was employed for 8 years. This included group forecasts & budgets, P&L reporting for 13 x Business Units, financial planning & analyses, preparing key financials, managing Capex and Opex, working capital management, timeous financial reporting, staff management and using SAP. This candidate then moved across to the ICT industry in a Financial Executive role in a small company where he was mandated to resolve problems within his financial department and was given the opportunity to broaden his commercial understanding in sales, marketing, logistics and IT. He has excellent communication skills, is articulate and has an interactive personality.	
B TECH: COST & M'MENT ACCOUNTING/HONS B COMM (ACCOUNTING) – FINANCIAL MANAGER (MANUFACTURING SECTOR) / PLANT MANAGER or CONTROLLER	GLA 021
White Male. Candidate cut his teeth in the manufacturing sector as Cost Accountant, Manufacturing Accountant, Business Analyst and Enterprise System Manager. He progressed his career in business solutions and corporate performance which included consolidated financial reporting and management reporting, costing (using Bill of Materials) as well as plant variance analyses, inventory analyses and plant reporting as well as managing group data warehousing and business intelligence functions. Candidate's recent experience and responsibilities includes in-depth analyses of the business manufacturing cycle (and using SAP). He is highly computer literate and has completed many courses and training, inter alia: ABC Costing, SAPICS, Cognos, JIT, QlikView Design and Power BI.	
MASTERS: INDUSTRIAL ENGINEERING / MASTERS in BUSINESS SCIENCE MANAGEMENT – MD or GM	GLA 022
White Male. Candidate commenced his early career in engineering application and then moved into business development and sales management focusing on Africa and then South Africa. He was offered and accepted an opportunity to establish an African operation from scratch based in Jhb and reporting to his principals in Switzerland. The company offers engineering solutions at various sites. He built a small permanent team plus used sub-contractors at the various sites and projects were successfully tendered across Africa. The candidate subsequently accepted a role as a Country Director for another international group where he provided leadership and built a high performance local management team and integrated two acquisitions into SA operations. He also improved the manufacturing/assembly process using lean principles. By way of summary, this candidate is dynamic, passionate, driven and results-orientated.	
B. Sc: MECH ENG/MBA/GCC FACTORIES – ENGINEERING MANAGER	GLA 023
Black Male. Candidate has progressed in his career from Principal Engineer in a multinational Car Manufacturing Group where he grounded his skills in Lean Manufacturing, Kaizen & 5S to using PMBOK Methodology in his later career focusing on project excellence. In his current position as General Manager: Engineering where he manages the day-to-day engineering function, he also supports the Executive Committee in meeting the business outcomes. The candidate has led his Engineering Department through high impact transformations and has implemented Business Unit Strategy to align with the Project Management Office.	
B. Sc: CHEMISTRY/B. Sc (HONS) MATERIALS SCIENCE & APPLIED SCIENCE METALLURGY, ADVANCED CERTIFICATE in MANAGEMENT – PRODUCTION MANAGER	GLA 024
Black Male. Candidate commenced his career as a Plant Metallurgist in Rolled Products. Thereafter, his experience grew via several positions including being a Metallurgical Engineer, Manager: Technology & Quality and finally as a Production Manager. All this experience was gained with a number of different Groups in the Steel Manufacturing Sector. He also has completed Lean Manufacturing and 6 Sigma Internal Courses and is SAP and JD Edwards computer literate.	
B. Sc: (HONS) METALLURGY / MBA / MASTERS ENGINEERING – OPERATIONS MANAGER	GLA 025
Black Male. A multi-skilled and driven Operations Manager and qualified Metallurgist with over 16 years at management level. In his current position he is responsible for all aspects of operations, day-to-day management and production & maintenance within Processing Plants. As a 'change agent' when required and 'efficiency improvement expert' he has advanced knowledge of safety, quality & cost objectives and proven capacity in ensuring best practice standards. This candidate is at Senior Management Level and has key career highlights that can be shared with a prospective employer from his resume.	
B. TECH: TECHNOLOGY MANAGEMENT / MBA – SALES EXECUTIVE or DIRECTOR or SENIOR MANAGER	GLA 026
Indian Male. After completing his Engineer-in-Training, candidate was appointed Chief Technical Officer. He then was appointed as Business Executive for a multinational where he set up systems, processes, policies & frameworks for a medium sized sales & manufacturing operation with Sub-Sahara Africa. His career progressed and he then joined another multinational as the local Product Group Manager for IMEA responsible for Profit & Loss, managing cross-functional teams and delivered on specific KPIs in a global Technology Company. His most recent positions have been as Sales Director for an international industrial & manufacturing solutions provider and an infrastructure & international industrial operations & maintenance Company. This candidate is dynamic, articulate, commercially astute, passionate and is driven by customer satisfaction.	
BA (SOCIAL SCIENCES) / MASTER of PHILOSOPHY in HR & PEOPLE DEVELOPMENT – H R EXECUTIVE	GLA 027
Black Female. A multilingual candidate including English & Afrikaans who has been employed in both local JSE listed groups and multinationals which includes as Head of HR. Major projects she has headed up and driven cover S189 Retrenchment, High Flyer Program and Talent Retention Initiative, Mass Recruitment Plan (for a new furnace) and Employee Skills Handover Document. Her specialist skills are in strategic HR Planning, Negotiating & Consulting, Finance Budgeting, Change Management & Organisational Restructuring, Merger & Acquisition Restructuring and Project Management and Operational Excellence. This candidate is a consummate professional.	
B COMM (MARKETING) / B Sc (MECH ENG) – 'SEASONED' MANAGING DIRECTOR	GLA 028
White Male. This candidate is an experienced and successful Executive with high levels of integrity. He has over 20 years of experience at Board level and will make a meaningful contribution to any Company. As a CEO, he provides clear vision to Management and a commercial path to the business. He has evolved through the following career path: Business Development Manager, Regional Sales Manager, National Operations Manager, Sales Director, General Manager, Managing Director and CEO. His experience spans HR, Finance, Sales & Marketing, Manufacturing, Inventory and Block Chain Management. He is a strategic leader, has market insights and focuses on Company revenue and profitability.	
INTERNATIONAL DIP COMP STUDIES (IT)/ACCELERATED MNGMNT DIPLOMA – OPS and/or SUPPLY CHAIN MANAGER	GLA 029
Indian Male. A consummate professional in his chosen field with over 20 years' experience. In his early years he was involved in road and rail transport and managed the transportation of freight containers. He then moved into a Senior Import Controller position for a freight forwarding company, became a Shipping Administration Supervisor, then Inbound Logistics & Procurement Supervisor and was finally rewarded with a Management position in this field for nine years. His employer was an importer and locally sourced and distributed FMCG specialty foods which supplied the retail industry, both within South Africa and exported to Sub-Sahara. His current position is as a Supply Chain Manager responsible for end-to-end supply chain efficiencies and productivity. He is responsible for planning, executing and delivery of logistics and warehousing as well as procurement services and manages a well-oiled team to achieve efficient, profitable and cost effective service.	
B. COMM. IT & BUSINESS MANAGEMENT – INTERNAL "IT" MANAGER	GLA 030
Indian Female. Candidate spent her first 3 years within the auditing profession at two large firms in IT risk management and in doing IT fieldwork. She then moved into the commercial sector as an Internal IT Auditor and then became a Senior Associate for IT Risk Assurance in IT Audit for one of the big 4 auditing firms. The candidate then joined a large commercial and retail banking group, initially as IT Systems Risk Specialist and is currently doing IT Systems Governance, Risk & Compliance where she reports to the Head of Department. She has reached a ceiling after 8 years with the Group and is seeking to further her career	